

Press release

Kontor Syd acquires Engsig A/S / Printerpatroner.dk

With effect from 1 January 2022, Kontor Syd A/S, with headquarter in Sønderborg, will take over its colleague in Frederikshavn Engsig A/S, and thereby strengthen its position in the Danish office supply market. Amongst other successful businesses, Engsig A/S owns the web shop www.printerpatroner.dk.

About the acquisition, CEO and main shareholder of Kontor Syd Jan Sørensen says: »We have bought a healthy and well-run business that complements our business perfectly, and the deal is a natural part of our growth strategy«

»As part of the agreement, I am very pleased that the previous owner Peter Engsig continues as director and general manager of Engsig A/S. This ensures continuity and security for both customers and employees at Engsig A/S, which will be run unchanged but with the addition of new colleagues and opportunities«, Jan Sørensen continues.

He is complemented by Peter Engsig: »We have reached a point where a new business partner was needed to further develop and ensure future growth of the business. And with Kontor Syd, I believe that we have found the perfect match to the values that have characterised Engsig A/S for six generations and through 180 years. Once the contact with Kontor Syd was sealed, it immediately felt like the right decision. The chemistry was good, and we have many common values and beliefs, both as humans and businesses.«

»It has been pivotal to future-proof the company, not least for the sake of our fantastic staff and our loyal customers. The new opportunities have been a decisive factor in the trade – for both parties«, Peter Engsig concludes.

About this, Jan Sørensen says: »Kontor Syd can add a wider range of product lines to Engsig - especially within the market for IT, print, AV solutions and furniture. Engsig, on the other hand, comes with great know-how in e-commerce and a strong market position within toner and ink cartridges, which are sold all over Denmark via the web shop printerpatroner.dk.

Back in early 2021, Kontor Syd took over 25% of the shares in the company Lyng Papir og Kontor in Silkeborg with an agreement to take over the remaining 75% within a few years.

»As mentioned, we have a clear strategy that the company must grow bigger. This will be done primarily through the growth of our current business, while constantly being open to the possibility of growth through acquisitions«, says Jan Sørensen.

For further information on the contents of this press release, please contact:

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